

Village Farms International, Inc.

Consolidated Financial Statements
Years Ended December 31, 2012 and 2011



April 1, 2013

Independent Auditor's Report

To the Shareholders of Village Farms International, Inc.

We have audited the accompanying consolidated financial statements of Village Farms International, Inc. and its subsidiaries, which comprise the consolidated statements of financial position as at December 31, 2012 and 2011 and the consolidated statements of income and comprehensive income, changes in shareholders' equity and cash flows for the years then ended, and the related notes, which comprise a summary of significant accounting policies and other explanatory information.

Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Village Farms International, Inc. and its subsidiaries as at December 31, 2012 and 2011 and their financial performance and their cash flows for the years then ended in accordance with International Financial Reporting Standards.

(signed) PricewaterhouseCoopers LLP

Chartered Accountants

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Village Farms International, Inc.
Consolidated Statements of Financial Position
(In thousands of United States dollars)

	December 31, 2012	December 31, 2011
ASSETS		
<i>Current assets</i>		
Cash and cash equivalents	\$ 2,801	\$ 2,865
Trade receivables	7,377	8,579
Other receivables	552	512
Inventories (note 6)	11,970	11,624
Assets held for sale (note 5)	-	407
Income taxes receivable	503	-
Prepaid expenses and deposits	246	590
Biological asset (note 7)	4,757	5,572
Total current assets	28,206	30,149
<i>Non-current assets</i>		
Property, plant and equipment (note 9)	99,372	97,601
Deferred tax asset (note 20)	-	689
Intangible assets (note 10)	1,094	1,198
Other assets (note 11)	1,462	1,381
Total assets	\$ 130,134	\$ 131,018
LIABILITIES		
<i>Current liabilities</i>		
Trade payables	\$ 10,011	\$ 10,440
Accrued liabilities	2,609	3,211
Income taxes payable	7	22
Current maturities of long-term debt (note 12)	3,413	4,312
Current maturities of capital lease obligations (note 14)	23	-
Current portion of derivative (note 13)	106	1,235
Total current liabilities	16,169	19,220
<i>Non-current liabilities</i>		
Long-term debt (note 12)	54,897	65,543
Long-term maturities of capital lease obligations (note 14)	86	-
Derivative (note 13)	-	51
Deferred tax liability (note 20)	8,041	3,931
Deferred compensation	490	-
Total liabilities	79,683	88,745
SHAREHOLDERS' EQUITY		
Share capital (note 24)	24,850	24,850
Contributed surplus	588	312
Accumulated other comprehensive income	55	55
Retained earnings	24,958	17,056
Total shareholders' equity	50,451	42,273
Total liabilities and shareholders' equity	\$ 130,134	\$ 131,018

Commitments (note 14)
Contingencies (note 23)
Subsequent Events (note 28)

The accompanying notes are an integral part of these consolidated financial statements.

Village Farms International, Inc.
Consolidated Statements of Changes in Shareholders' Equity
For the Years Ended December 31, 2012 and December 31, 2011
(In thousands of United States dollars, except for shares outstanding)

	Number of Common Shares	Share Capital	Contributed Surplus	Accumulated Other Comprehensive Income	Retained Earnings	Total Shareholders' Equity
Balance at January 1, 2011	19,433,394	\$ 24,850	\$ 75	\$ 55	\$ 11,251	\$ 36,231
Share-based compensation (note 27)	-	-	237	-	-	237
Net income and comprehensive income for the year ended December 31, 2011	-	-	-	-	5,805	5,805
Balance at December 31, 2011	<u>19,433,394</u>	<u>24,850</u>	<u>312</u>	<u>55</u>	<u>17,056</u>	<u>\$ 42,273</u>
Balance at January 1, 2012	19,433,394	24,850	312	55	17,056	42,273
Share-based compensation (note 27)	-	-	276	-	-	276
Net income and comprehensive income for the year ended December 31, 2012	-	-	-	-	7,902	7,902
Balance at December 31, 2012	<u>19,433,394</u>	<u>\$ 24,850</u>	<u>\$ 588</u>	<u>\$ 55</u>	<u>\$ 24,958</u>	<u>\$ 50,451</u>

The accompanying notes are an integral part of these consolidated financial statements.

Village Farms International, Inc.
Consolidated Statements of Income and Comprehensive Income
For the Years Ended December 31, 2012 and December 31, 2011
(In thousands of United States dollars, except per share data)

	<u>December 31, 2012</u>	<u>December 31, 2011</u>
Net sales	\$ 133,942	\$ 164,448
Cost of sales before insurance proceeds and provisions (note 18)	(125,965)	(140,627)
Insurance proceeds, net (note 8)	31,231	-
Provision for property and equipment damaged (note 8)	(4,352)	-
Provision for Inventory - damaged crops, growing materials and supplies (note 8)	(4,649)	-
Change in biological asset (note 7)	(540)	269
Selling, general and administrative expenses (note 18)	<u>(14,537)</u>	<u>(14,594)</u>
Income from operations	15,130	9,496
Interest expense	4,331	3,033
Interest income	(2)	(17)
Foreign exchange loss/(gain)	103	(1)
Amortization of intangible assets (note 10)	104	103
Gain on Derivatives (note 13)	(1,180)	(1,054)
Other income, net	(261)	(285)
Gain on Sale of assets	<u>(178)</u>	<u>(14)</u>
Income before income taxes	12,213	7,731
Provision for income taxes (note 19)	<u>4,311</u>	<u>1,926</u>
Net income and comprehensive income	<u>\$ 7,902</u>	<u>\$ 5,805</u>
Basic earnings per share (note 25)	<u>\$ 0.20</u>	<u>\$ 0.15</u>
Diluted earnings per share (note 25)	<u>\$ 0.20</u>	<u>\$ 0.15</u>

The accompanying notes are an integral part of these consolidated financial statements.

Village Farms International, Inc.
Consolidated Statements of Cash Flows
For the Years Ended December 31, 2012 and December 31, 2011
(In thousands of United States dollars)

	December 31, 2012	December 31, 2011
Cash flows from operating activities:		
Net income	\$ 7,902	\$ 5,805
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	7,552	6,010
Gain on sale of assets	(178)	(14)
Provision for property and equipment damaged	4,352	-
Gain on derivative	(1,180)	(1,054)
Foreign exchange loss/(gain)	103	(48)
Net interest expense	4,331	3,016
Share-based compensation	276	237
Deferred income taxes	4,800	1,640
Change in biological asset	540	(269)
Changes in non-cash working capital items (note 21)	(117)	3,445
Net cash provided by operating activities	28,381	18,768
Cash flows from investing activities:		
Purchases of property, plant and equipment	(13,438)	(40,560)
Proceeds from sale of assets held for sale	593	37
Other	409	(255)
Net cash used in investing activities	(12,436)	(40,778)
Cash flows from financing activities:		
Repayment of long-term debt	(18,462)	(51,468)
Proceeds from long-term debt	6,917	69,855
Interest paid on long-term debt	(4,333)	(3,033)
Interest received	2	17
Payments on capital lease obligation	(30)	(278)
Net cash (used in) provided by financing activities	(15,906)	15,093
Effect of exchange rate changes on cash and cash equivalents	(103)	48
Net decrease in cash and cash equivalents	(64)	(6,869)
Cash and cash equivalents, beginning of year	2,865	9,734
Cash and cash equivalents, end of year	\$ 2,801	\$ 2,865
Supplemental cash flow information:		
Income taxes paid	\$ 14	\$ 60
Supplemental non-cash financing and investing information:		
Assets acquired by capital lease	\$ 139	\$ -

The accompanying notes are an integral part of these consolidated financial statements.

VILLAGE FARMS INTERNATIONAL, INC.

Notes to Consolidated Financial Statements for the Years Ended December 31, 2012 and 2011

(In thousands of United States dollars, except per share amounts and unless otherwise noted)

1 NATURE OF OPERATIONS

Village Farms International, Inc. (“VFF” the parent company and, together with its subsidiaries, the “Company”) is incorporated under the *Canada Business Corporation Act*. VFF’s principal operating subsidiaries at December 31, 2012 are Village Farms Canada Limited Partnership (“VFCLP”), Village Farms, L.P. (“VFLP”) and Village Farms DR, SLR (“VFDR”). The address of the registered office of VFF is 4700 80th Street, Delta, British Columbia, Canada, V4K 3N3.

The Company is a publicly traded company, which is listed on the Toronto Stock Exchange under the symbol VFF.

The Company, through its subsidiaries VFCLP and VFLP, owns and operates sophisticated, highly intensive agricultural greenhouse facilities in British Columbia and Texas, where it produces, markets and sells premium-quality tomatoes, bell peppers and cucumbers. The Company also markets and sells third party produce through its subsidiaries.

2 BASIS OF PRESENTATION

Basis of Presentation

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) applicable to the preparation of financial statements as issued by the International Accounting Standards Board (“IASB”) and interpretations of the International Financial Reporting Interpretations Committee (“IFRIC”).

The policies applied in these consolidated financial statements are based on IFRS issued and outstanding as of December 31, 2012. The consolidated financial statements were approved by the Board of Directors of the Company for issue on April 1, 2013. Management does not have the authority to amend the consolidated financial statements after the statements have been issued, without the approval by the Board of Directors of the Company. The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company’s accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in note 3.

Basis of Measurement

The consolidated annual financial statements have been prepared on the historical cost basis except for the following material items in the statement of financial position:

- derivative financial instruments are measured at fair value;
- available-for-sale financial assets are measured at fair value; and
- biological assets are measured at fair value less costs to sell.

Functional and Presentation Currency

These consolidated financial statements are presented in United States dollars (“U.S. dollars”), which is the Company’s functional currency. All financial information presented in U.S. dollars has been rounded to the nearest thousands.

3 SIGNIFICANT ACCOUNTING POLICIES, JUDGMENTS AND ESTIMATION UNCERTAINTY

The significant accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements.

Consolidation

The financial statements of the Company consolidate the accounts of VFF and its subsidiaries. All intercompany transactions, balances and unrealized gains and losses from intercompany transactions are eliminated on consolidation. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Company. Certain reclassifications have been made, where appropriate, to prior year financial statements to conform to the current year presentation.

VILLAGE FARMS INTERNATIONAL, INC.

Notes to Consolidated Financial Statements for the Years Ended December 31, 2012 and 2011

(In thousands of United States dollars, except per share amounts and unless otherwise noted)

Segment Reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the CEO. Based on the aggregation criteria in IFRS 8, *Operating Segments*, the operating segments of the Company are treated as one reporting segment.

Foreign Currency Translation

The Company's functional currency is the U.S. dollar. For the Company's integrated foreign operations, monetary assets and liabilities are translated into U.S. dollars at year-end exchange rates and other assets and liabilities are translated at historical rates. Revenues, expenses and cash flows are translated at monthly average exchange rates. Gains and losses on translation are charged to earnings. Transactions denominated in foreign currencies are translated at the rate prevailing at the transaction date.

Financial Instruments

Financial assets and liabilities are recognized when the Company becomes party to the contractual provisions of the financial instrument. Financial assets are derecognized when the rights to receive cash flows from the assets have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership. Financial liabilities are derecognized when the obligation specified in the contract is discharged, cancelled or expires.

Financial assets and liabilities are offset and the net amount is reported in the statement of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously.

At initial recognition, the Company classifies its financial instruments in the following categories depending on the purpose for which the instruments were acquired:

- (i) Financial assets and liabilities carried at fair value through profit or loss:

A financial asset or liability is classified in this category if acquired principally for the purpose of selling or repurchasing in the short-term. Derivatives are also included in this category unless they are designated as hedges. The only instruments held by the Company classified in this category are interest rate swaps (see (v) below).

Financial instruments in this category are recognized initially and subsequently at fair value. Transaction costs are expensed as incurred in the statement of income. Gains and losses arising from changes in fair value are presented in the statement of income within gain or loss on derivatives in the period in which they arise. Financial assets and liabilities carried at fair value through profit or loss are classified as current except for the portion expected to be realized or paid beyond twelve months of the statement of financial position date, which is classified as non-current.

- (ii) Available-for-sale investments:

Available-for-sale investments are non-derivatives that are either designated in this category or not classified in any of the other categories. The Company currently has no available-for-sale investments on its statement of financial position. Available-for-sale investments are recognized initially at fair value plus transaction costs and are subsequently carried at fair value. Gains or losses arising from changes in fair value are recognized in other comprehensive income. Available-for-sale investments are classified as non-current, unless the investment matures within twelve months, or management expects to dispose of them within twelve months.

Interest on available-for-sale investments, calculated using the effective interest method, is recognized in the statement of income as part of interest income. Dividends on available-for-sale equity instruments are recognized in the statement of income as part of other income or expenses when the Company's right to receive payment is established. When an available-for-sale investment is sold or impaired, the accumulated gains or losses are moved from accumulated other comprehensive income to the statement of income and are included in other income or expenses.

VILLAGE FARMS INTERNATIONAL, INC.

Notes to Consolidated Financial Statements for the Years Ended December 31, 2012 and 2011

(In thousands of United States dollars, except per share amounts and unless otherwise noted)

(iii) Loans and receivables:

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. The Company's loans and receivables comprise trade receivables, other receivables, and cash and cash equivalents, and are included in current assets due to their short-term nature. Loans and receivables are initially recognized at the amount expected to be received less, when material, a discount to reduce the loans and receivables to fair value. Subsequently, loans and receivables are measured at amortized cost using the effective interest method less a provision for impairment.

(iv) Financial liabilities at amortized cost:

Financial liabilities at amortized cost include trade payables, accrued liabilities, obligations under capital leases and long-term debt. Trade payables and accrued liabilities are initially recognized at the amount required to be paid less, when material, a discount to reduce the payables to fair value. Subsequently, trade payables and accrued liabilities are measured at amortized cost using the effective interest method. Long-term debt is recognized initially at fair value, net of any transaction costs incurred, and subsequently at amortized cost using the effective interest method. Financial liabilities are classified as current liabilities if payment is due within twelve months. Otherwise, they are presented as non-current liabilities.

(v) Derivative financial instruments:

The Company uses derivatives in the form of interest rate swaps to manage risks related to some of its variable rate long-term debt. All derivatives have been classified as carried at fair value through profit or loss, are included on the statement of financial position within liabilities, and are classified as current or non-current based on the contractual terms specific to the instrument. Gains and losses on re-measurement are included in the statement of income.

Impairment of Financial Assets

At each reporting date, the Company assesses whether there is objective evidence that a financial asset is impaired.

The criteria used to determine if objective evidence of an impairment loss exists include:

- (i) significant financial difficulty of the obligor;
- (ii) delinquencies in interest or principal payments; and
- (iii) it becomes probable that the borrower will enter bankruptcy or other financial reorganization.

For equity securities, a significant or prolonged decline in fair value of the security below its cost is also evidence that the assets are impaired.

If such evidence exists, the Company recognizes an impairment loss as follows:

- i) Financial assets carried at amortized cost: The loss is the difference between the amortized cost of the loan or receivable and the present value of the estimated future cash flows, discounted using the instrument's original effective interest rate. The carrying amount of the asset is reduced by this amount either directly or indirectly through the use of an allowance account.
- ii) Available-for-sale financial assets: The impairment loss is the difference between the original cost of the asset and its fair value at the measurement date, less any impairment losses previously recognized in the statement of income. This amount represents the cumulative loss in accumulated other comprehensive income that is reclassified to net income.

Impairment losses on financial assets carried at amortized cost are reversed in subsequent periods if the amount of the loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized. Impairment losses on available-for-sale equity instruments are not reversed.

VILLAGE FARMS INTERNATIONAL, INC.

Notes to Consolidated Financial Statements for the Years Ended December 31, 2012 and 2011

(In thousands of United States dollars, except per share amounts and unless otherwise noted)

Assets Held for Sale

Assets (or disposal groups) are classified as assets held for sale when their carrying amount is to be recovered principally through a sale transaction and a sale is considered highly probable. Assets held for sale are stated at the lower of carrying amount and fair value less costs to sell.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash deposits held with banks, and other highly liquid short-term interest bearing securities with maturities at the date of purchase of three months or less.

Trade Receivables

Trade receivables are measured at amortized cost, net of allowance for uncollectible amounts. Credit is extended based on an evaluation of a customer's financial condition. Accounts outstanding longer than the contractual payment terms are considered past due. The Company determines its allowances by considering a number of factors, including the length of time accounts are past due, the Company's previous loss history and the customer's current ability to pay its obligation to the Company. The Company writes off receivables when they become uncollectible, and payments subsequently received on such receivables are credited to bad debt expense.

Inventories

Inventories refer to deferred crop costs and other supplies and packaging which are incurred to date on current production and are not defined as a biological asset. Inventories of Company-grown produce consist of raw materials, labour and overhead costs incurred less costs charged to cost of sales throughout the various crop cycles, which end at various times throughout the year. Growing crops are accounted for in accordance with the Company's policy on biological assets. Cost of sales is based on estimated costs over the crop cycle allocated to both actual and estimated future yields at each period end date.

The carrying value of agricultural produce is its fair value less costs to sell and complete at the date of harvest and is presented with biological asset on the statement of financial position.

Supplies and packaging are recorded at the lower of cost and replacement cost.

The cost of produce inventory purchased from third parties is valued at the lower of cost and net realizable value.

Property, Plant and Equipment

Recognition and measurement

Items of property, plant and equipment are stated at cost less accumulated depreciation and impairment losses.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the assets to a working condition for their intended use, the costs of dismantling and removing the items and restoring the site on which they are located, and borrowing costs.

Purchased software that is integral to the functionality of the related equipment is capitalized as part of that equipment. When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

The gain or loss on disposal of an item of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of the property, plant and equipment, and is presented net within gain/loss on disposal of assets in the statement of income and comprehensive income.

VILLAGE FARMS INTERNATIONAL, INC.

Notes to Consolidated Financial Statements for the Years Ended December 31, 2012 and 2011

(In thousands of United States dollars, except per share amounts and unless otherwise noted)

Subsequent costs

The cost of replacing a component of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the component will flow to the Company, and its cost can be measured reliably. The carrying amount of the replaced component is derecognized. The costs of the day-to-day servicing of property, plant and equipment are recognized in earnings as incurred.

Depreciation

Depreciation is based on the cost of an asset less its residual value. Significant components of individual assets are assessed, and if a component has a useful life that is different from the remainder of that asset, that component is depreciated separately.

Depreciation is recognized in earnings on a straight-line basis over the estimated useful lives of each component of an item of property, plant and equipment. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the Company will obtain ownership by the end of the lease term. Land is not depreciated.

The estimated useful lives of the class of assets for the current and comparative periods are as follows:

<u>Classification</u>	<u>Estimated Useful Lives</u>
Leasehold and land improvements	5-20 years
Greenhouse buildings	12-30 years
Greenhouse equipment	3-30 years
Machinery and equipment	3-10 years

Construction in process reflects the cost of assets under construction, which are not depreciated until placed into service.

Intangible Assets

Intangible assets consist of an energy supply agreement and are recorded at cost less accumulated amortization. Amortization is recorded on a straight-line basis over the life of the related contract, which is 20 years.

Impairment of Non-Financial Assets

Property, plant and equipment and intangible assets are tested for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. For the purpose of testing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units or "CGUs"). The recoverable amount is the higher of an asset's fair value less costs to sell and value in use (being the present value of the expected future cash flows of the relevant asset or CGU). An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount.

Biological Asset

Biological asset consists of the Company's produce on the vines at year end. Measurement of the biological asset begins six weeks prior to harvest as management at this point has visibility on production and expected sales. Costs related to the crop prior to this point are presented in deferred crop costs (inventories). The produce on the vine is measured at fair value less costs to sell and costs to complete, with any change therein recognized in earnings. Costs to sell include all costs that would be necessary to sell the assets, including finishing and transportation costs.

Leased Assets

Leases where the Company assumes substantially all the risks and rewards of ownership are classified as finance leases. Upon initial recognition, the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset.

Other leases are operating leases and are not recognized in the Company's statement of financial position.

VILLAGE FARMS INTERNATIONAL, INC.

Notes to Consolidated Financial Statements for the Years Ended December 31, 2012 and 2011

(In thousands of United States dollars, except per share amounts and unless otherwise noted)

Borrowing Costs

Borrowing costs attributable to the acquisition, construction or production of qualifying assets are added to the cost of those assets, until such time as the assets are substantially ready for their intended use. All other borrowing costs are recognized initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortized cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognized in the statement of income over the year of the borrowings using the effective interest method.

Revenue Recognition

Revenue from the sale of produce in the course of ordinary activities is measured at the fair value of the consideration received or receivable, net of returns, trade discounts and volume rebates. Revenue is recognized when persuasive evidence exists that the significant risks and rewards of ownership have been transferred to the customer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, there is no continuing management involvement with the goods, and the amount of revenue can be measured reliably. If it is probable that discounts will be granted and the amount can be measured reliably, then the discount is recognized as a reduction of revenue as the sales are recognized.

The timing of the transfer of risks and rewards occurs at the time the produce has been successfully delivered, the risk of loss has passed to the customer, and collectability is reasonably assured.

Income Taxes

The tax expense for the year comprises current and deferred tax. Tax is recognized in the statement of income, except to the extent that it relates to items recognized in other comprehensive income or directly in equity.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the statement of financial position date in the relevant tax jurisdiction. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of the amounts expected to be paid to the tax authorities.

Deferred income tax is recognized, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantively enacted at the statement of financial position date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred income tax assets are recognized only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized. Offsetting of deferred income tax assets and liabilities occurs only when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

Share-Based Compensation

The Company grants stock options to certain employees. Stock options vest over three years (33% per year following the grant date) and expire after ten years. Each tranche in an award is considered a separate award with its own vesting period. Fair value of each tranche is measured at the date of grant using the Black-Scholes option pricing model. Compensation expense is recognized over the tranche's vesting period by increasing contributed surplus based on the number of awards expected to vest. The number of awards expected to vest is reviewed at least annually, with any impact recognized immediately.

VILLAGE FARMS INTERNATIONAL, INC.

Notes to Consolidated Financial Statements for the Years Ended December 31, 2012 and 2011

(In thousands of United States dollars, except per share amounts and unless otherwise noted)

Provisions

Provisions for legal claims, where applicable, are recognized in accrued liabilities when the Company has a present legal or constructive obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation, and the amount can be reliably estimated. Provisions are measured at management's best estimate of the expenditure required to settle the obligation at the end of the reporting period, and are discounted to present value where the effect is material. The Company performs evaluations to identify onerous contracts and, where applicable, records provisions for such contracts.

Earnings Per Share

Basic earnings per share are computed using the weighted average number of common shares outstanding during the period. The treasury stock method is used for the calculation of diluted earnings per share. Under this method, the weighted average number of common shares outstanding assumes that the proceeds to be received on the exercise of dilutive share options are applied to repurchase common shares at the average market price for the period. Share options are dilutive when the average market price of the common shares during the period exceeds the exercise price of the options.

Significant Accounting Judgments and Estimation Uncertainties

The preparation of the consolidated financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. These estimates and judgments have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

Critical accounting estimates and judgments

- i) Estimated useful lives of property, plant and equipment

Management estimates the useful lives of property, plant and equipment based on the period during which the assets are expected to be available for use. The amounts and timing of recorded expenses for depreciation of property, plant and equipment for any period are affected by these estimated useful lives. The estimates are reviewed at least annually and are updated if expectations change as a result of physical wear and tear, technical or commercial obsolescence and legal or other limits to use. It is possible that changes in these factors may cause significant changes in the estimated useful lives of the Company's property, plant and equipment in the future.

- ii) Financial instruments

The Company's over-the-counter derivatives include interest rate swaps used to economically hedge exposure to variable cash flows associated with interest payments on the Company's borrowings. Management utilizes a third party to value the derivatives at each reporting period; the estimates and assumptions used by the third party are based on available market data which includes market yields and counterparty credit spreads.

- iii) Financial instruments traded in an active market

The classification and measurement of many of the Company's financial instruments depend on whether or not the instruments are considered to be traded in an active market. This assessment is based on available market data; however, significant judgment by management is required to evaluate whether such data is indicative of an active market.

- iv) Biological asset

The fair value of the biological asset is derived using a discounted cash flow model. Management uses estimates for the expected sales price of produce on the vine and costs to sell and complete, which are determined by considering historical actual costs incurred on a per pound basis. The estimated selling price and costs are subject to fluctuations based on the timing of prevailing growing conditions and market conditions.

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v) Intangible assets

The intangible assets of the Company (note 10) were recorded at their estimated fair value comparing the cost of energy from the supplier against the cost to purchase a natural gas contract at October 18, 2006.

vi) Inventories and cost of sales

Cost of sales is based upon incurred costs, and estimated costs to be incurred, of each crop allocated to both actual and estimated future yields over each crop cycle. The estimates of future yields are reviewed at each reporting period for accuracy. However, numerous factors such as weather, diseases and prevailing market conditions can impact the estimation of pricing, costs, and future yields. The estimated costs to be incurred are based on references to historical costs and updated for discussions with suppliers and senior management. Inventories include the actual cost of the crop not yet defined as a biological asset, packaging supplies, and purchased produce, less the amounts that have been expensed in cost of sales.

vii) Income taxes and deferred income tax assets or liabilities

Management uses judgment and estimates in determining the appropriate rates and amounts in recording deferred taxes, giving consideration to timing and probability. Actual taxes could vary significantly from these estimates as a result of future events, including changes in income tax law or the outcome of reviews by tax authorities and related appeals. The resolution of these uncertainties and the associated final taxes may result in adjustment to the Company's tax assets and tax liabilities. The recognition of deferred income tax assets is subject to judgment and estimation over whether these amounts can be realized. Management estimates, at this time, that the hail storm insurance proceeds received are not currently taxable, but if certain conditions are not met, a portion could become taxable in the future.

4 CHANGES IN ACCOUNTING POLICIES

Accounting Standards Issued and Not Applied

The IASB periodically issues new standards and amendments or interpretations to existing standards. The new pronouncements listed below are those policy changes that management considers relevant to the Company now or in the future. This is not intended to be a complete list of new pronouncements made during the year. Management has completed an initial review of the potential impact of these new standards on the Company, and is currently considering whether or not to adopt any of these in advance of the mandatory date.

Consolidation and interests in other entities

In May 2011, as part of its consolidation project, the IASB issued the following new suite of consolidation and related standards. The suite is intended to cover all aspects of interests in other entities from determination of how to account for interests in other entities to required disclosure of the interest in those entities. Early adoption is permitted provided that the entire suite of consolidation standards is adopted at the same time.

IFRS 10, *Consolidated Financial Statements*, introduces a new single control model and single consolidation model built on a revised definition of control and criteria for assessment of consolidation. The new Standard requires an entity to consolidate an investee when it has power over the investee, is exposed, or has rights, to variable returns from its involvements with the investee and has the ability to affect those returns through its power over the investee. Under existing IFRS, consolidation is required when an entity has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. IFRS 10 replaces SIC-12, *Consolidation – Special Purpose Entities*, and parts of IAS 27, *Consolidated and Separate Financial Statements*. IFRS 10 is effective for annual periods beginning on or after January 1, 2013 with earlier application permitted. The Company does not expect this standard to have a material impact on its consolidated financial statements.

IFRS 11, *Joint Arrangements*, redefines joint operations and joint ventures with a focus on the rights and obligations of an arrangement, rather than its legal form. The new Standard requires a venturer to classify its interest in a joint arrangement as a joint venture or joint operation. Joint ventures will be accounted for using the equity method of accounting, whereas for a joint operation the venturer will recognize its share of the assets, liabilities, revenue and expenses of the joint operation. Under existing IFRS, entities have the choice to proportionately consolidate or equity account for interest in joint ventures. IFRS 11 supersedes IAS 31, *Interests in Joint Ventures*, and SIC-13, *Jointly Controlled Entities – Non-monetary*

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Contributions by Venturers. IFRS 11 is effective for annual periods beginning on or after January 1, 2013 with earlier application permitted. The Company does not expect this standard to have a material impact on its consolidated financial statements.

IFRS 12, *Disclosure of Interests in Other Entities*, establishes disclosure requirements for interests in other entities, such as subsidiaries, joint arrangements, associates, and unconsolidated structured entities. The Standard carries forward existing disclosures and also introduces significant additional disclosures that address the nature of, and risks associated with, an entity's interests in other entities. IFRS 12 is effective for annual periods beginning on or after January 1, 2013 with earlier application permitted. IFRS 12 is not expected to have a material impact on amounts recorded in the consolidated financial statements of the Company; the principal impact will be in the form of additional disclosures.

There have been amendments to existing standards, including IAS 27, *Separate Financial Statements*, and IAS 28, *Investments in Associates and Joint Ventures*. IAS 27 addresses accounting for subsidiaries, jointly controlled entities and associates in non-consolidated financial statements. IAS 28 sets out the equity accounting for joint ventures, as well as associates, once the assessment of the arrangement has been made under IFRS 11. The amendments to IAS 27 are not expected to have a material impact on amounts recorded in the consolidated financial statements of the Company. The Company is in the process of assessing the full impact of the amendments to IAS 28, which is dependent upon the assessment of the Company's joint arrangements under IFRS 11.

Employee benefits

IAS 19, *Employee Benefits*, has been amended to make changes to the recognition and measurement of defined benefit pension expense and termination benefits and to enhance the disclosure of all employee benefits. Pension benefit cost will be split between (i) the cost of benefits accrued in the current period (service cost) and benefit changes (past-service costs (including plan amendments, settlements and curtailments)); and (ii) finance expense or income. Interest cost and expected return on plan assets, which currently reflect different rates, will be replaced with a net interest amount that is calculated by applying one discount rate to the net defined benefit liability (asset).

In addition, under the amended standard, the impact of plan amendments related to past service will no longer be recognized over a vesting period but instead will be recognized immediately in the period of a plan amendment. A number of other amendments have been made to recognition, measurement and classification including redefining short-term and other long-term benefits, guidance on the treatment of taxes related to benefit plans, guidance on risk/cost sharing features, and expanded disclosures. The amendment is effective for annual periods beginning on or after January 1, 2013 with earlier application permitted. Changes to IAS 19 is not expected to have an impact on amounts recorded in the Company's consolidated financial statements and related disclosures.

Other standards and amendments

IFRS 7, *Financial Instruments: Disclosures*, has been amended to include additional disclosure requirements in the reporting of transfer transactions and risk exposures relating to transfers of financial assets and the effect of those risks on an entity's financial position, particularly those involving securitization of financial assets. The amendment is applicable for annual periods beginning on or after July 1, 2011, with earlier application permitted. Changes to IAS 7 did not have an impact on amounts recorded in the company's consolidated financial statements and related disclosures.

IFRS 9, *Financial Instruments*, addresses classification and measurement of financial assets and financial liabilities, and is effective January 1, 2015, with earlier adoption permitted. The Standard replaces the multiple category and measurement models in IAS 39, *Financial Instruments – Recognition and Measurement*. The new Standard limits the number of categories for classification of financial assets to two: amortized cost and fair value through profit or loss. The requirements for financial liabilities are largely in line with IAS 39. IFRS 9 also replaces the models for measuring equity instruments. Equity instruments are either recognized at fair value through profit or loss or at fair value through other comprehensive income. The ability to recognize unquoted equity instruments at cost under IAS 39 is eliminated. IFRS 9 is not expected to have a material impact on amounts recorded in the consolidated financial statements of the Company.

IFRS 13, *Fair Value Measurement*, is a comprehensive standard for fair value measurement and disclosure for use across all IFRS standards. The new standard clarifies that fair value is the price that would be received on sale of an asset, or paid to transfer a liability in an orderly transaction between market participants, at the measurement date. Under existing IFRS, guidance on measuring and disclosing fair value is dispersed among the specific standards requiring fair value measurements

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and does not always reflect a clear measurement basis or consistent disclosures. IFRS 13 is effective for annual periods beginning on or after January 1, 2013 with earlier application permitted. The Company does not expect this standard to have a material impact on its consolidated financial statements.

IAS 1, *Presentation of Financial Statements*, has been amended to require entities to separate items presented in other comprehensive income (“OCI”) into two groups, based on whether or not items may be recycled to net income in the future. Entities that choose to present OCI items before tax will be required to show the amount of tax related to the two groups separately. The amendment is effective for annual periods beginning on or after July 1, 2012, with earlier application permitted. IAS 1 is not expected to have a material impact on amounts recorded in the consolidated financial statements of the Company.

5 ASSETS HELD FOR SALE

The Company had classified its Buffalo, New York warehouse as an asset held for sale. This asset was sold during the year ended December 31, 2012, for \$593, resulting in a gain on sale of \$183, net of selling costs.

6 INVENTORIES

	December 31, 2012	December 31, 2011
Deferred crop costs	\$13,584	\$13,255
Purchased produce inventory	287	545
Biological asset adjustment (note 7)	(1,901)	(2,176)
	\$11,970	\$11,624

The cost of inventories recognized as expense and included in cost of sales for the year ended December 31, 2012 amounted to \$107,217 (2011 - \$115,471).

The biological asset adjustment reclassifies actual costs incurred for the biological asset from inventories to biological asset on the statement of financial position.

7 BIOLOGICAL ASSET

Information about the biological asset presented on the statement of financial position and in the statement of income and comprehensive income is as follows:

	December 31, 2012	December 31, 2011
Estimated sales value of biological asset	\$7,935	\$9,373
Less		
Estimated remaining costs to complete	2,648	3,182
Estimated selling costs	530	619
Fair value of biological asset less costs to sell	4,757	5,572
Less actual costs (note 6)	1,901	2,176
Increase in fair value of biological asset over cost	2,856	3,396
Fair value over cost of biological asset at beginning of period	3,396	3,127
Change in biological asset	(\$540)	\$269

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8 HAIL DAMAGE

On May 31, 2012, the Company suffered a hail storm that closed three of the Texas facilities. The Company is insured and as at December 31, 2012, \$32,532 had been received from its insurance carrier for repairs and business interruption. The Company has incurred \$1,301 of fees associated with this recovery, of which \$800 has been paid and \$501 is accrued in current liabilities. Insurance proceeds net of fees is included in income from operations pursuant to International Accounting Standard (“IAS”) 16, *Property, Plant and Equipment*.

As at December 31, 2012, writedowns of \$4,352 for property and equipment destroyed or damaged were recognized. Additionally, the Company took a writedown to inventories of \$4,649 for the damaged crops, growing materials and packaging supplies.

9 PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consist of the following:

	Land	Leasehold and land improve- ments	Green- house buildings	Green- house equipment	Machinery and Equipment	Construction in process	Total
Year ended December 31, 2011							
Opening net book value	\$5,050	\$707	\$37,012	\$17,737	\$1,875	\$591	\$62,972
Additions	-	1,356	17,138	15,755	356	6,545	41,150
Placed in service	-	-	-	-	-	(591)	(591)
Disposals, net	(23)	-	-	-	-	-	(23)
Depreciation for the year	-	(152)	(2,955)	(2,004)	(796)	-	(5,907)
Closing net book value	<u>5,027</u>	<u>1,911</u>	<u>51,195</u>	<u>31,488</u>	<u>1,435</u>	<u>6,545</u>	<u>97,601</u>
At December 31, 2011							
Cost	5,027	3,389	74,418	44,754	3,950	6,545	138,083
Accumulated depreciation	-	(1,478)	(23,223)	(13,266)	(2,515)	-	(40,482)
Net book value	<u>5,027</u>	<u>1,911</u>	<u>51,195</u>	<u>31,488</u>	<u>1,435</u>	<u>6,545</u>	<u>97,601</u>
Year ended December 31, 2012							
Opening net book value	5,027	1,911	51,195	31,488	1,435	6,545	97,601
Additions	-	314	10,352	6,238	738	3,883	21,525
Placed in service	-	-	-	-	-	(7,954)	(7,954)
Provision for Property and equipment damaged (note 8)	-	(157)	(3,418)	(777)	-	-	(4,352)
Depreciation for the year	-	(156)	(3,517)	(3,310)	(465)	-	(7,448)
Closing net book value	<u>5,027</u>	<u>1,912</u>	<u>54,612</u>	<u>33,639</u>	<u>1,708</u>	<u>2,474</u>	<u>99,372</u>
At December 31, 2012							
Cost	5,027	3,471	73,201	49,080	4,688	2,474	137,941
Accumulated depreciation	-	(1,559)	(18,589)	(15,441)	(2,980)	-	(38,569)
Net book value	<u>\$5,027</u>	<u>\$1,912</u>	<u>\$54,612</u>	<u>\$33,639</u>	<u>\$1,708</u>	<u>\$2,474</u>	<u>\$99,372</u>

Depreciation related to the greenhouse facilities and equipment is expensed in cost of sales.

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10 INTANGIBLE ASSETS

VFCLP has an energy supply agreement with the operator of a cogeneration facility to purchase thermal energy required for one of VFCLP's greenhouses. The contract expires on July 31, 2023. VFCLP also has a right of first refusal with respect to any excess methane gas conveyed to the cogeneration plant from an adjacent landfill. The estimated fair value of the contract (discounted value of future after tax benefit) was recorded as an intangible asset and is being amortized on a straight-line basis over the life of the contract.

Year ended December 31, 2011

Opening book value	\$1,301
Amortization for the year	(103)
Closing net book value	1,198

At December 31, 2011

Cost	1,735
Accumulated amortization	(537)
Net book value	1,198

Year ended December 31, 2012

Opening book value	1,198
Amortization for the year	(104)
Closing net book value	1,094

At December 31, 2012

Cost	1,735
Accumulated amortization	(641)
Net book value	\$1,094

11 OTHER ASSETS

The following table summarizes the components of other assets:

	December 31, 2012	December 31, 2011
Patronage stock	\$437	\$411
Note receivable (note 16)	352	372
Security deposits	146	138
Cash surrender value - insurance	479	236
Other	48	224
Total	\$1,462	\$1,381

12 DEBT

	Year ended December 31, 2012	Year ended December 31, 2011
Long-term debt:		
Opening balance	\$69,855	\$51,468
Proceeds from Credit Facilities	6,917	70,583
Repayment of debt	(18,462)	(52,196)
Closing balance	\$58,310	\$69,855
Current portion	\$3,413	\$4,312
Non-current portion	54,897	65,543
	\$58,310	\$69,855

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Credit Facilities:

On September 30, 2011, the Company entered into an agreement for new term loan financing with its existing Canadian creditors (the "Credit Facilities"). As part of the agreement, all prior debt was repaid prior to the issuance of the new term loan financing. On November 13, 2012 and January 30, 2013, the Credit Facilities were amended as follows:

- Revolving variable rate Operating Loan of up to CA\$8,000 (from CA\$15,000) with a maturity date on January 1, 2014 (the "line of credit");
- Non-revolving variable rate term loan with a balance of \$31,710 and a maturity date of January 1, 2014 ("Term Loan 1");
- Non-revolving variable rate term loan with a balance of \$26,600 and a maturity date of January 1, 2014 ("Term Loan 2");
- On November 26, 2012, an increase of 2% in the interest rate on the Credit Facilities;
- Modification and clarification of the financial covenants until March 31, 2013; and
- On January 25, 2013, the term loans are subject to U.S. Base Rate plus 4.25%.

The line of credit is subject to margin requirements stipulated by the bank; no amount was drawn on this facility at December 31, 2012 (2011 – \$nil) which is available to a maximum of CA\$8,000, less a letter of credit totaling \$1,145 outstanding. As at December 31, 2012, borrowings under the line of credit are subject to prime plus 4.25%.

Term Loan 1 was fully drawn as at December 31, 2012. The outstanding balance of Term Loan 1 is repayable by way of monthly installments of principal and interest based on an amortization period of 17 years, with the balance and any accrued interest to be paid in full on January 1, 2014. Monthly principal payments on Term Loan 1 are \$168. As at December 31, 2012, borrowings under the Term Loan 1 agreement are subject to LIBOR plus 5.75% (effective rate of 5.96% as at December 31, 2012).

Term Loan 2 was fully drawn as at December 31, 2012. The outstanding balance of Term Loan 2 is repayable by way of monthly installments of principal and interest based on an amortization period of 20 years, with the balance and any accrued interest to be paid in full on January 1, 2014. Monthly principal payments on Term Loan 2 are \$117. As at December 31, 2012, borrowings under the Term Loan 2 agreement are subject to LIBOR plus 5.75% (effective rate of 5.96% as at December 31, 2012).

The borrowings are subject to certain positive and negative covenants. As at December 31, 2012 and December 31, 2011, the Company was in compliance with all covenants on all of its Credit Facilities.

Accrued interest payable on the Credit Facilities and loans as at December 31, 2012 was \$40 (2011 - \$42) and these amounts are included in accrued liabilities in the statement of financial position. The Company entered into a fixed for floating rate interest rate swap (as described in note 13) effectively fixing its interest rate on \$38.5 million of its debt at 9.45%. This interest rate swap expires on January 25, 2013.

As security for the borrowings, the Company has provided promissory notes, a first mortgage on the greenhouse properties, and general security agreements over its assets. In addition, the Company has provided full recourse guarantees and has granted security therein. The carrying value of the assets and securities pledged as collateral as at December 31, 2012 was \$130,134 (2011 - \$131,018).

The aggregate annual maturities of long-term debt as at December 31, 2012 are as follows:

2013	\$ 3,413
2014	54,897
2015	-
2016	-
Thereafter	-
	<u>\$58,310</u>

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13 DERIVATIVE

As at December 31, 2012, the Company has a fixed for floating interest rate swap agreement, effective through January 25, 2013, at the notional amount of \$38,500. The Company recognized a gain of \$1,180 for the year ended December 31, 2012 (2011 – \$1,054), which represented the mark-to-market adjustment of the interest rate swap agreement. The Company could not designate the swap agreement as a hedge for accounting purposes. The fair value of the interest rate swap agreement as at December 31, 2012 was a liability of \$106 (2011 – \$1,286). The interest rate swap agreement remaining at December 31, 2012 is as follows:

<u>Term</u>	<u>Amount</u>	<u>Interest Rate</u>
January 25, 2008 - January 25, 2013	\$38,500	9.45%

14 COMMITMENTS

Obligations Under Capital Leases

During 2012, the Company entered into a capital lease to purchase greenhouse equipment. Future minimum lease payments are as follows:

2013	\$29
2014	29
2015	29
2016	29
2017	7
Thereafter	-
Total minimum lease payments	123
Less amount representing interest	(14)
	109
Less current portion	(23)
Long-term portion	\$86

The lease has an interest rate of 5.5%, with equipment having a carrying value of \$139. The Company made payments of \$30 during the year ended December 31, 2012 (2011 - \$nil). Interest paid on capital leases amounted to \$4 during the year ended December 31, 2012 (2011 - \$nil).

Operating Leases

The Company has entered into certain operating lease commitments for land, office space and equipment through 2022. The future minimum lease payments as at December 31, 2012 are as follows:

	<u>December 31, 2012</u>
2013	\$1,607
2014	1,602
2015	1,480
2016	1,256
2017	1,220
Thereafter	3,030
	\$10,195

The Company made payments of \$1,574 during the year ended December 31, 2012 (2011 - \$1,515).

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15 FINANCIAL INSTRUMENTS

The following table summarizes the carrying and fair value of the Company's financial instruments:

	<u>December 31, 2012</u>	<u>December 31, 2011</u>
Cash and cash equivalents	\$2,801	\$2,865
Trade receivables	7,377	8,579
Other receivables	1,844	1,295
Other financial liabilities	71,536	83,528
Derivatives	106	1,286

The following table classifies financial assets and liabilities that are recognized on the statement of financial position at fair value in a hierarchy that is based on significance of the inputs used in making the measurements. The levels in the hierarchy are:

- Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2 - Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices)
- Level 3 - Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

	Financial instruments at fair value—December 31, 2012			
	Level 1	Level 2	Level 3	Total
Interest swap agreement	-	\$ (106)	-	\$ (106)
	-	\$ (106)	-	\$ (106)
	Financial instruments at fair value—December 31, 2011			
	Level 1	Level 2	Level 3	Total
Interest swap agreement	-	\$ (1,286)	-	\$ (1,286)
	-	\$ (1,286)	-	\$ (1,286)

Management of financial risks

The Company, through its financial assets and liabilities, is exposed to various risks. The following analysis provides a measurement of some of these risks as at December 31, 2012. The Company uses derivative financial instruments only for risk management purposes, not for generating trading profit.

i) Credit risk

Credit risk is the risk that the Company will incur a loss due to the failure by its customers or other parties to meet their contractual obligations. Financial instruments that potentially subject the Company to significant concentrations of credit risk consist primarily of cash and cash equivalents, trade receivables and other receivables.

The Company limits its exposure to credit risk by placing its cash and cash equivalents with high credit quality financial institutions.

The Company's trade receivables had one customer that represented more than 10% of the balance of trade receivables, representing 11.6% of the balance of trade receivables as at December 31, 2012 (2011 - two customers represented 21.5%). The Company believes that its trade receivables risk is limited due to the high credit quality of its customers and the protection afforded to the Company by the *Perishable Agricultural Commodities Act* (the "PACA") for its sales in the United States, which represent approximately 79% of the Company's sales. The PACA protection gives a claim filed under the PACA first lien on all PACA assets (which include cash and trade receivables). The PACA fosters trading practices in the marketing of fresh and frozen fruits and vegetables in interstate and foreign commerce. It prohibits unfair and fraudulent practices and provides a means of enforcing contracts. Historical write-offs have represented less than 1% of sales. The maximum amount of credit risk exposure is limited to the carrying amount of the balances on the financial statements.

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Given the current economic environment, trade receivables for each customer were evaluated for collectability and an allowance for doubtful accounts has been estimated. A general provision is also taken based on the Company's historic exposure to bad debts based on revenue. At December 31, 2012, the allowance for doubtful accounts balance was \$254 (2011 - \$254). In addition, the Company recorded a bad debt expense of \$nil during the year ended December 31, 2012 (2011 - \$nil).

At December 31, 2012, 82.4% (2011 - 91.9%) of trade receivables were outstanding less than 30 days, 16.2% (2011 - 6.9%) were outstanding for between 30 and 90 days and the remaining 1.4% (2011 - 1.2%) were outstanding for more than 90 days. Trade receivables are considered past due based on the contract terms agreed to with a customer. As noted above, aged receivables that are past due are not considered impaired unless customer specific information indicates otherwise.

ii) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The Company is exposed to interest rate risk on its long-term debt, for which the interest rates charged fluctuate based on the LIBOR Rate or the U.S. Base Rate. Interest was compounded daily at LIBOR plus 5.75% as at December 31, 2012. As of January 25, 2013, the long-term debt interest rate will change to the U.S. Base Rate plus 4.25%.

If interest rates had been 50 basis points higher (lower), the net income during the year ended December 31, 2012 would have been higher (lower) by (\$141); this represents \$155 in additional interest expense partially offset by a \$14 gain on derivatives (2011 - \$130; \$199 gain on derivatives offset by \$69 in additional interest expense).

iii) Foreign exchange risk

At December 31, 2012, the Canadian/U.S. foreign exchange rate was CA\$1.00 = US\$1.0031 (2011 - US\$0.9833). Assuming that all other variables remain constant, an increase of \$0.10 in the Canadian dollar would have the following impact on the ending balances of certain statement of financial position items at December 31, 2012 and December 31, 2011 with the net foreign exchange gain or loss directly impacting net income for the year.

	<u>December 31, 2012</u>	<u>December 31, 2011</u>
Financial assets		
Cash and cash equivalents	\$57	\$40
Trade receivables	124	162
Financial liabilities		
Trade payables and accrued liabilities	(89)	(72)
Net foreign exchange gain (loss)	\$ 92	\$130

iv) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its obligations as they fall due. The following are the contractual maturities of financial liabilities as at December 31, 2012:

	Total	Less than 1 year	1-3 years	4-5 years	More than 5 years
Financial liabilities					
Long-term debt	\$58,310	\$3,413	\$54,897	\$-	\$-
Line of credit	-	-	-	-	-
Trade payables	10,011	10,011	-	-	-
Accrued liabilities and taxes	2,616	2,616	-	-	-
Obligation under capital lease	109	23	79	7	-
Other Liabilities	490	-	490	-	-
Total	\$71,536	\$16,063	\$55,466	\$7	\$-

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It is the Company's intention to meet these obligations through the collection of current accounts receivable and cash from sales. If the current resources and cash generated from operations are insufficient to satisfy its obligations, the Company may seek to issue additional equity or to arrange debt or other financing. In addition, the Company has available a line of credit of up to CA\$8,000, subject to margin requirements and an outstanding letter of credit.

v) Fair values

The carrying amount of short-term financial instruments, less provisions for impairment if applicable, is consistent with the fair value of such instruments. The Company's debt bears a variable interest rate and therefore its carrying value approximates its fair value. The fair value of derivatives is equal to their carrying value and is determined based on published interest rates and contractual terms of the interest rate swap agreement.

16 RELATED PARTY TRANSACTIONS AND BALANCES

Included in other assets as at December 31, 2012, is a \$352 (2011 - \$372) promissory note from an employee of the Company in connection with a relocation at the Company's request. The note is secured by real property. It is a partially non-interest bearing note to be paid from proceeds received on the sale of the real property that secures the note. The \$352 balance represents the unpaid amount the Company advanced on this employee's behalf in connection with the relocation. The change in the asset is solely related to repayments by employee.

17 COMPENSATION OF KEY MANAGEMENT

Key management includes the Company's officers and senior vice presidents (2011 – officers only):

	<u>Year Ended</u> <u>December 31, 2012</u>	<u>Year Ended</u> <u>December 31, 2011</u>
Salaries and other employee benefits	\$1,711	\$1,164
Share-based payments	129	47
	<u>\$1,840</u>	<u>\$1,211</u>

18 EXPENSES BY NATURE

The following table outlines the Company's significant expenses by nature:

	<u>Year Ended</u> <u>December 31, 2012</u>	<u>Year Ended</u> <u>December 31, 2011</u>
<i>Cost of sales</i>		
Purchased produce	\$ 30,250	\$ 41,330
Raw materials and consumables used	32,530	41,377
Depreciation and amortization	7,113	5,339
Transportation and storage	21,612	22,759
Employee compensation and benefits	34,460	29,822
	<u>\$125,965</u>	<u>\$140,627</u>
<i>Selling, general and administrative expenses</i>		
Employee compensation and benefits	\$ 8,044	\$ 8,357
Marketing	534	488
Professional services	1,738	1,624
Office expenses	2,078	2,139
Other	2,143	1,986
	<u>\$14,537</u>	<u>\$14,594</u>

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<i>Employee compensation and benefits</i>	<u>Year Ended</u> <u>December 31, 2012</u>	<u>Year Ended</u> <u>December 31, 2011</u>
Salaries and short-term employee benefits	\$42,228	\$37,942
Share-based compensation	276	237
	<u>\$42,504</u>	<u>\$38,179</u>

19 INCOME TAX EXPENSE

The provision for income taxes consists of the following components:

	<u>Year Ended</u> <u>December 31, 2012</u>	<u>Year ended</u> <u>December 31, 2011</u>
Current	(\$489)	\$286
Deferred	4,800	1,640
Income tax expense	<u>\$4,311</u>	<u>\$1,926</u>

The provision for income taxes reflected in the consolidated statements of income for the years ended December 31, 2012 and December 31, 2011 differs from the amounts computed at the federal statutory tax rates. The principal differences between the statutory income tax expense and the effective provision for income taxes are summarized as follows:

	<u>Year Ended</u> <u>December 31, 2012</u>	<u>Year Ended</u> <u>December 31, 2011</u>
Income before income taxes	\$12,21	\$7,731
Tax calculated at domestic tax rates applicable in the respective countries	\$3,824	\$1,718
Non-deductible items	521	91
True up of prior year deferred income taxes	391	(7)
Transfer pricing adjustment	120	-
Tax rate differences on deferred taxes	-	(97)
State tax adjustments	(110)	356
Foreign exchange on translation	(75)	-
Other	(360)	(135)
Provision for income taxes	<u>\$4,311</u>	<u>\$1,926</u>

The statutory tax rate in effect for the year ended December 31, 2012 was 25.0% (2011 – 26.5%) in Canada and 35% (2011 – 35%) in the United States. The weighted average applicable tax rate was 31.4% (2011 – 22.2%).

20 DEFERRED INCOME TAXES

The deferred tax assets and liabilities presented on the statement of financial position are net amounts corresponding to their reporting jurisdiction. The deferred tax assets and liabilities presented in the note disclosure are grouped based on asset and liability classification without consideration of their corresponding reporting jurisdiction.

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The amounts per the statement of financial position reconcile to the amounts disclosed in this note as follows:

Statement of financial position	December 31, 2012	December 31, 2011			
Deferred tax asset	\$ -	\$ 689			
Deferred tax liability	(\$8,041)	(3,931)			
	<u>(\$ 8,041)</u>	<u>\$(3,242)</u>			
Deferred tax assets:	Tax losses	Provisions	Intangibles	Other	Total
At January 1, 2011	\$5,849	\$73	\$521	\$490	\$6,933
(Charged)/credited to statement of income	9,041	(12)	(46)	163	9,146
At December 31, 2011	\$14,890	\$61	\$475	\$653	\$16,079
(Charged)/credited to statement of income	4,932	27	(19)	641	5,580
At December 31, 2012	<u>\$19,822</u>	<u>\$88</u>	<u>\$456</u>	<u>\$1,294</u>	<u>\$21,660</u>
Deferred tax liabilities:	Accelerated tax depreciation	Long-term debt	Biological asset	Deferred gain	Total
At January 1, 2011	(\$6,595)	(\$846)	(\$1,094)	\$-	(\$8,535)
Charged/(credited) to statement of income	(11,453)	761	(94)	-	(10,786)
At December 31, 2011	(\$18,048)	(\$85)	(\$1,188)	\$-	(\$19,321)
Charged/(credited) to statement of income	(1,313)	(77)	189	(9,179)	(10,380)
At December 31, 2012	<u>(\$19,361)</u>	<u>(\$162)</u>	<u>(\$999)</u>	<u>(\$9,179)</u>	<u>(\$29,701)</u>

The analysis of deferred tax assets and deferred tax liabilities is as follows:

	December 31, 2012		December 31, 2011	
	Canada	U.S.	Canada	U.S.
Deferred tax assets:				
Expected to be recovered in more than 12 months	\$448	\$18,570	\$456	\$12,172
Expected to be recovered within 12 months	1,313	1,329	3,166	285
Deferred tax liabilities:				
Expected to be settled in more than 12 months	(3,098)	(24,963)	(1,306)	(15,989)
Expected to be settled within 12 months	(333)	(1,307)	(1,627)	(399)
Deferred tax (liabilities) assets, net	<u>(\$1,670)</u>	<u>(\$6,371)</u>	<u>\$689</u>	<u>(\$3,931)</u>

Non-capital and farm losses expire as follows:

	Canada	U.S.	Total
2014	\$5,704	\$-	\$5,704
2016	-	63	63
2018	-	75	75
2019	-	878	878
2020	-	2,488	2,488
2021	-	207	207
2026	145	-	145
2027	5	-	5
2028	74	-	74
2029	-	64	64
2030	10	-	10
2031	6	32,821	32,827
2032	5	23,726	23,731
	<u>\$5,949</u>	<u>\$60,322</u>	<u>\$66,271</u>

Deferred income tax assets are recognized for tax loss carry-forwards to the extent that the realization of the related tax benefit through future profits is probable.

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21 CHANGES IN NON-CASH WORKING CAPITAL

	For the year ended December 31,	
	2012	2011
Trade receivables	\$1,202	(\$448)
Inventories	(346)	(910)
Inventories reclassified to Biological asset	274	(80)
Other receivables	(543)	773
Prepaid expenses and deposits	343	211
Trade payables	(430)	4,160
Accrued liabilities and taxes	(617)	(261)
	(\$117)	\$3,445

22 GEOGRAPHIC INFORMATION

The Company operates as one reporting segment as it produces, markets, and sells only one product group which consists of premium quality tomatoes, bell peppers and cucumbers. The Company's primary operations are in the United States and Canada. Net sales by the countries in which its customers are located are as follows:

	Years ended December 31,	
	2012	2011
Net Sales		
United States	\$105,308	\$135,132
Canada	28,586	29,316
Other	48	-
	\$133,942	\$164,448

The Company's property, plant and equipment, net of accumulated depreciation, are located as follows:

	December 31, 2012	December 31, 2011
United States	\$ 59,140	\$ 55,920
Canada	39,781	41,226
Dominican Republic	451	455
	\$ 99,372	\$ 97,601

23 CONTINGENCIES

In the normal course of business, the Company receives notice of potential legal proceedings or is named as a defendant in legal proceedings. Management is of the opinion that the outcome of these uncertainties will not have a material adverse effect on the Company's financial position.

24 SHARE CAPITAL AND EQUITY

The following is a summary of share capital:

	The VFF Common Shares	
	# of Shares	Amount
Share capital – January 1, 2011	19,433,394	\$24,850
Share capital – December 31, 2012 and 2011	19,433,394	\$24,850
	The VFF Special Shares	
	# of Shares	Amount
Share capital – December 31, 2012 and 2011	19,273,951	\$ -

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VFF is authorized to issue an unlimited number of common shares, special shares and preferred shares, issuable in series. These shares have no par value.

(i) Special shares:

The special shares were issued to VF U.S. Holdings Inc. (“U.S. Holdings”) for the benefit of the holders of the Participating Preferred Shares (“PPS”) of U.S. Holdings. The PPS were issued in connection with the business combination between U.S. Holdings and Hot House Growers Income Trust in October 2006. The special shares entitle the holder to exercise voting and other rights as a shareholder of VFF as though the holder held the number of shares that would be owned by the holders of the PPSs assuming the exercise in full of the PPS Exchange Rights; provided that in no event shall the votes attached to the special shares exceed 45% of the votes otherwise attached to the common shares and the special shares of VFF then outstanding. The combination of the PPS and special shares are the economic equivalent of common shares. For financial reporting purposes, the special shares have been treated as common shares and are included in the Company’s share capital and in the calculation of earnings per share.

(ii) Common shares:

The common shares entitle the holders thereof to one vote per share at all shareholder meetings of VFF (subject to certain exceptions). The holders of the common shares are entitled to receive any dividend declared by VFF on the common shares.

Subject to the rights, privileges, restrictions and conditions attached to any other class of shares of VFF, the holders of the common shares are entitled to receive, pro rata, the remaining property or assets of VFF upon its dissolution, liquidation or winding-up.

(iii) Preferred shares:

The preferred shares may be issued in one or more series, with such rights and conditions as may be determined by resolution of the directors of VFF who shall determine the designation, rights, privileges, conditions and restrictions to be attached to the preferred shares of such series. There are no voting rights attached to the preferred shares except as prescribed by law. In the event of the liquidation, dissolution or winding-up of VFF, or any other distribution of assets of VFF among its shareholders for the purpose of winding-up its affairs, the holders of the preferred shares of each series are entitled to receive, among other things, with priority over the common shares and any other shares ranking junior to the preferred shares of VFF, an amount equal to any cumulative dividends, whether or not declared, or declared thereon but unpaid and no more. The preferred shares for each series are also entitled to such other preferences over the common shares and any other shares ranking junior to the preferred shares as may be determined as to their respective series authorized to be issued. The preferred shares of each series shall be on a parity basis with the preferred shares of every other series with respect to payment of dividends and return of capital. There are no preferred shares currently issued and outstanding.

25 EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the net income attributable to owners of the Company by the weighted average number of common shares in issue during the year excluding common shares purchased by the company and held as treasury shares.

	Year ended December 31,	
	2012	2011
Net income attributable to owners of the Company	\$7,902	\$5,805
Weighted average number of common shares and special shares outstanding (thousands)	38,707	38,873
Basic earnings per share	\$0.20	\$0.15

Diluted earnings per share is calculated by adjusting the weighted average number of common shares outstanding to assume conversion of all dilutive potential common shares. The Company’s share options are potentially dilutive to common shares. A calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average market share price of the Company’s shares for the year) based on the monetary value of the subscription rights attached to outstanding share options. The number of shares calculated above is compared with the number of shares that would have

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been issued assuming the exercise of the share options. If dilutive effect is less than zero, then issuance is anti-dilutive and is excluded from dilutive earnings per share calculation.

	Year ended December 31,	
	2012	2011
Net income attributable to owners of the Company	\$7,902	\$5,805
Weighted average number of common shares and special shares outstanding (thousands)	38,707	38,707
Adjustment for:		
Share options (thousands)	-	166
Weighted average number of common shares and special shares outstanding for diluted earnings per share (thousands)	38,707	38,873
Diluted earnings per share	\$0.20	\$0.15

26 CAPITAL DISCLOSURES

The Company's objectives when managing capital are to safeguard its assets and maintain a competitive cost structure, continue as a going concern and provide returns to its shareholders. In addition, the Company works with all relevant stakeholders to ensure the safety of its operations and employees and remain in compliance with all environmental regulations.

The Company's main objectives when managing capital are:

- to structure the repayment of obligations in line with the expected lives of the Company's principal revenue generating assets;
- to ensure the Company has access to capital to fund contractual obligations as they become due and to ensure adequate cash levels to withstand the impact of unfavorable economic conditions;
- to maintain the Company's credit ratings to facilitate access to capital markets at competitive interest rates; and
- to access capital markets to fund its growth initiatives.

The Company's capital comprises net debt and equity:

	December 31, 2012	December 31, 2011
Total bank debt	\$58,310	\$69,855
Less cash and cash equivalents	(2,801)	(2,865)
Net debt	55,509	66,990
Total equity	50,451	42,273
	\$105,960	\$109,263

It is the Company's intention to meet its obligations through the collection of current accounts receivable and cash. The Company has an available line of credit up to CA\$8,000 (as at December 31, 2012, with a letter of credit of \$1,145 outstanding). As at December 31, 2012, the line of credit borrowing capacity was \$4,292 based on a percentage of the Company's outstanding accounts receivable. If the current resources and cash generated from operations are insufficient to satisfy its obligations, the Company may seek to issue additional equity or to arrange debt or other financing.

27 SHARE-BASED COMPENSATION PLAN

In December 2009, the Company introduced a new share-based compensation plan. The maximum number of common shares that can be issued upon the exercise of options granted is equal to 10% of the aggregate number of common shares issued and outstanding. The term during which an option may be exercised is 10 years from the date of the grant. Options vest at a rate of 33% per year, beginning one year following the grant date of the options. Share-based compensation expense for the year ended December 31, 2012 of \$276 (2011 - \$237) was recorded in selling, general and administrative expenses and the corresponding amount credited to contributed surplus.

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The following table presents the assumptions used to establish the fair value assigned to the options issued using the Black-Scholes valuation model:

	2012	2011
Expected volatility	54.5%	66.1%
Dividend	\$nil	\$nil
Risk-free interest rate	2.14%	2.53%
Expected life	6.5 years	6.5 years
Fair value	\$0.694	\$0.7848

Expected volatility was based on three years of historical data.

The following table summarizes stock options granted during the year. There were no forfeitures of stock options for the year ended December 31, 2012.

	Year Ended December 31,			
	2012		2011	
	Stock options	Weighted average exercise price	Stock options	Weighted average exercise price
Beginning of year	1,014,999	CA\$1.05	349,999	CA\$0.70
Granted	150,000	CA\$1.27	665,000	CA\$1.24
End of year	1,164,999	CA\$1.08	1,014,999	CA\$1.05

The following table summarizes stock options outstanding and granted as at December 31, 2012:

Exercise price	Number outstanding	Remaining contractual life (years)	Number of exercisable options
CA\$0.70	349,999	7.1	233,332
CA\$1.24	665,000	8.5	221,666
CA\$1.27	150,000	9.3	Nil
	1,164,999		

No options were exercised for the years ended December 31, 2012 and 2011. Share options outstanding at the end of the year have the following expiry dates and exercise prices:

	Exercise price in CA\$ per share	December 31, 2012	December 31, 2011
Expire date - January 13, 2020	0.70	349,999	349,999
Expire date - May 20, 2021	1.24	665,000	665,000
Expire date - March 13, 2022	1.27	150,000	-
		1,164,999	1,014,999

28 SUBSEQUENT EVENTS

The Company completed a refinancing of its credit facilities on March 28, 2013 with its existing Canadian creditors. The Company's new \$58,000 term loan matures on April 1, 2018 and bears interest at LIBOR plus a margin based on the Company's annual financial covenants. The funds will be used to pay off the outstanding balances of Term Loan 1 and Term Loan 2, plus provide some operating capital for the Company, most of which will be used to pay for legal and closing costs related to the new term loan. Additionally, a new \$8,000 operating loan was entered into with the current operating loan provider. The loan bears interest at U.S. Base Rate plus 4.25%. The loan will be reviewed by the Canadian creditor on June 30, 2013.

In March 2013, the Company received additional business interruption advances from its insurance carrier pertaining to its May 2012 hail storm claim (note 8) totaling \$2,216, less fees of \$89 associated with this recovery. Additionally, the Company has provided to its insurer a final settlement offer which the insurer is reviewing.